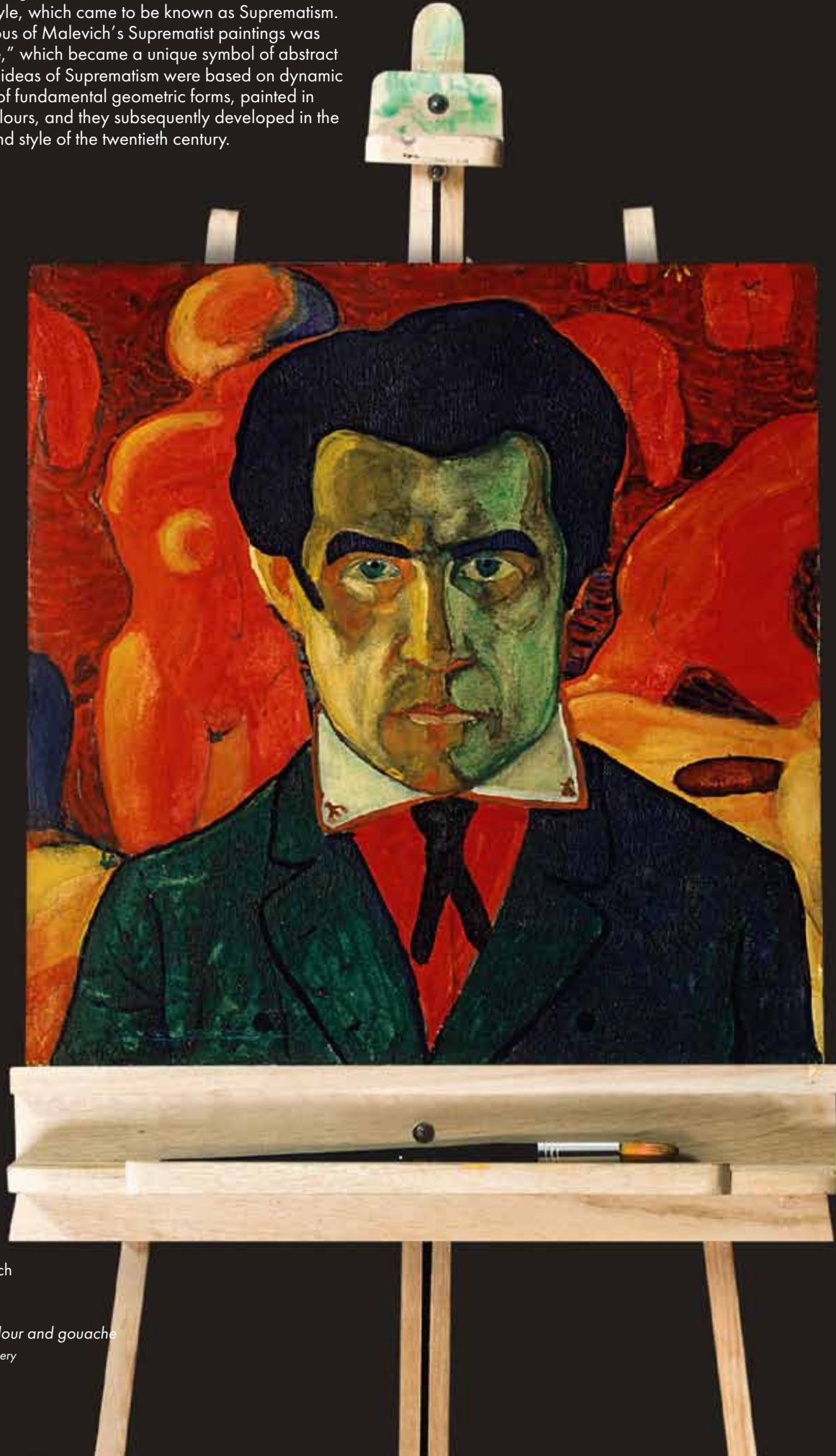


KAZIMIR MALEVICH

1879 – 1935

A Russian avant-garde artist, art theorist, he was a founder of the abstract style, which came to be known as Suprematism. The most famous of Malevich's Suprematist paintings was "Black Square," which became a unique symbol of abstract art. The visual ideas of Suprematism were based on dynamic compositions of fundamental geometric forms, painted in clean local colours, and they subsequently developed in the architecture and style of the twentieth century.



Kazimir Malevich

Self-portrait

1910

Paper, watercolour and gouache

Tretyakov State Gallery

Moscow

EGON SCHIELE

1890 – 1918

A famous Austrian painter and graphic artist, Schiele is often referred to as one of the standout exponents of Austrian Expressionism, although he technically did not belong to this movement. In his short life the artist created his own distinctive style, well-known by every art lover: edgy colour contrasts, dramatic pictures with an expressive line and explicit subject matter. In addition to his world famous distinguished portraits, Schiele's brush created a series of remarkable landscape paintings inspired by the works of Van Gogh.



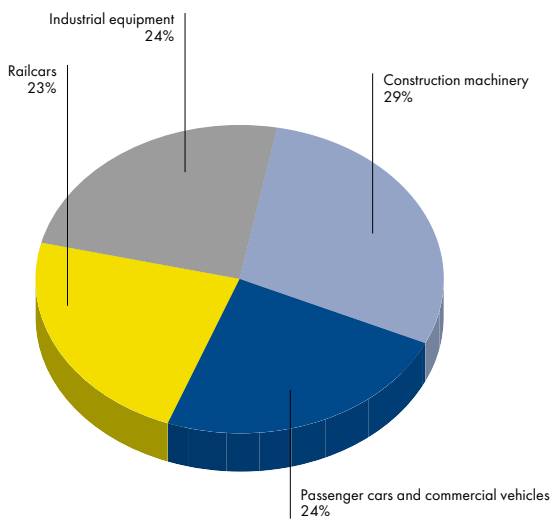
Egon Schiele
Self-portrait
1912
Wood, oil, pigment
The Leopold Museum
Vienna

Subsidiary companies

OOO Raiffeisen-Leasing

Today, Raiffeisen-Leasing is a leading Russian leasing company among cross-functional companies with foreign capital. Raiffeisen-Leasing is one of the top-20 companies in the industry with a developed branch network and professional staff. The company is active in a broad range of economic sectors and plans to continue expanding actively.

Share of assets in portfolio



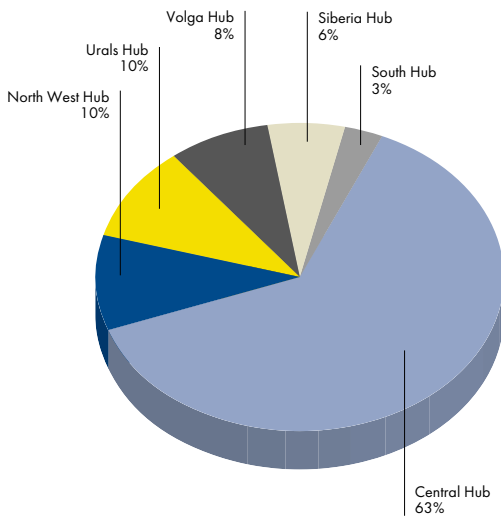
Source: Raiffeisenbank

In 2011 Raiffeisen-Leasing maintained the high pace of expansion it achieved in 2010, and completed 1210 new transactions valued at a total of RUR 8.4 billion in terms of the value of the equipment financed. This was two and a half times the 2010 figure.

The leasing portfolio grew by 55% year-on-year to RUR 9.9 billion. The leasing portfolio is diversified among various industries, with construction equipment constituting 29% of the portfolio, cars and trucks 24%, railcars 23% and industrial equipment 24%.

2011 was a very successful year for the regional divisions. The proportion of transactions with regional clients increased to almost 40% of total transactions. The success of the regional centers North West, Uralsky and Volzhsky deserves special recognition.

Share of regions in new business



Source: Raiffeisenbank

In the nearest future, key areas for development will include further expansion of the regional client base and the development of new leasing products based on market demand. More specifically, the screening programme for vehicle leasing put on hold following the 2008 crisis will be reintroduced. OOO Raiffeisen-Leasing will continue long-term cooperation with partners and clients and constantly improve the quality of service.

Raiffeisen Capital Asset Management Company

According to 2011 results, Raiffeisen Capital AMC was rated number one in the mutual funds industry for the third consecutive year in terms of retail funds sales (according to the ranking of AM Companies by assets under management in mutual funds for 2011, compiled by the National League of Asset Managers), thus confirming its leadership on the market. During the year company raised RUR 2.67 billion out of the combined RUR 3.15 billion attracted by open-ended funds, or around 80% of the general amount. Company's market share grew by more than 2% to reach 11.20%, making it one of the top three companies in the open-ended mutual funds market (according to the ranking of AM Companies by assets under management of net asset value of open investment funds as of December 30th, 2011, compiled by the National League of Asset Managers).

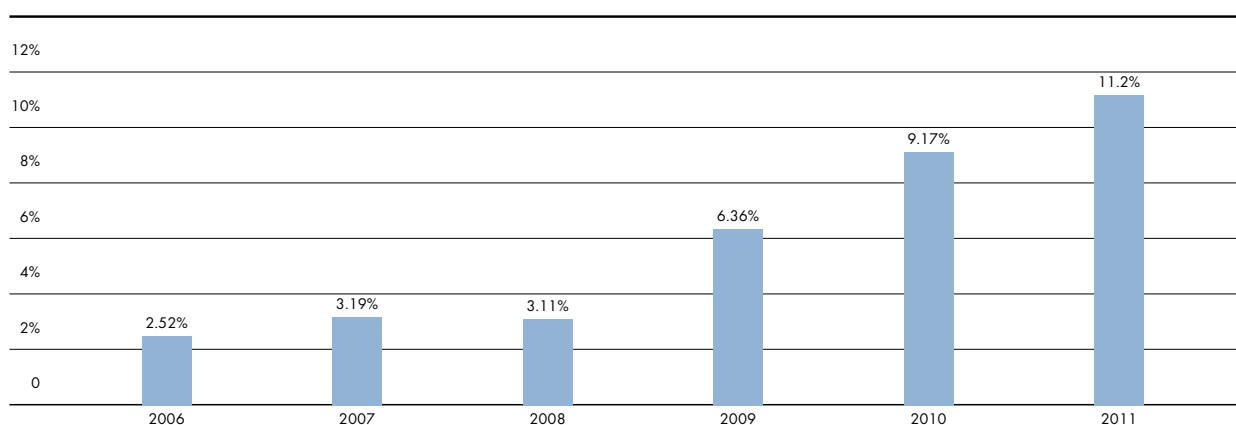
To a large extent, this achievement was due to the expanded range of unit investment funds and continued successful cooperation with ZAO Raiffeisenbank.

In 2011, Raiffeisen Capital launched eight new funds, which naturally blended into the existing product line: Raiffeisen–Gold, Raiffeisen–Treasury, Raiffeisen–Active Management Fund, Raiffeisen–Industrial, Raiffeisen–Information Technologies, Raiffeisen–USA, Raiffeisen–BRIC.

Three new funds offer the opportunity to invest in foreign markets. For Russian investors, this means the opportunity to achieve considerable diversification in terms of country risk. The launch of the open-ended Raiffeisen–Gold fund ensured more effective portfolio hedging for investors against negative events in the capital markets. The introduction of new open-ended funds with more conservative risk profiles added to the investor toolbox and ensures effective portfolio management even in the case of the high market volatility that characterised the second half of 2011.

Successful cooperation with the Premium Banking segment was a significant factor. During the year, the share of sales of this segment demonstrated continuing growth, rising by more than 55% by the end of the year. Several investment seminars including regional ones were held for Premium clients. This was especially relevant during the second half of the year when it was even more critical to communicate with clients regarding situation on the financial markets and allay fears that the events of 2008 would be repeated.

Market share of Raiffeisen Capital *



Source: National League of Asset Managers

*in open-ended mutual funds

Raiffeisen Capital demonstrated remarkable results in other business segments as well. Particularly, despite declines in the stock market, Raiffeisen Capital reported positive results for institutional client accounts, including pension funds. Unlike most market players, company followed a conservative and weighted

approach in managing these kind of assets and preserved not only the funds invested by clients but their confidence as well.

Raiffeisen Capital also expanded their partnership with Austrian management company Raiffeisen Capital Management. Jointly managed Raiffeisen–Russland Aktien fund was named number one out of 19 funds included in the 3-year peer group in terms of return according to a global fund management performance rating from Morningstar. Another Raiffeisen–BRIC fund, managed in partnership with Austrian colleagues, was named the best fund in the relevant category in Russian market in 2011.

The asset management company's successful performance in the above-mentioned areas had a positive influence on their financial result despite negative course of events in the equity markets. At year-end 2011, Raiffeisen Capital, unlike many other major asset management companies, demonstrated positive financial result.

Non-State Pension Fund Raiffeisen

Key industry trends

Pension assets in the private sector exhibited robust growth, reaching RUB 1.037 trillion by October 1, 2011.

The market shares of individual non-state pension funds (NPFs) in terms of pension assets continued shrinking – e.g., the share of the industry leader fell from about 50% in 2008 to 31% by the end of 2011.

The side effects of distribution through agents gave rise to development of more rigorous quality standards in the industry.

Growing public awareness

According to preliminary estimates, 2011 was the record year in terms of pension accounts transferred from the Pension Fund of the Russian Federation to NPFs and private asset management companies. A critical mass has been accumulated to ensure sustainable interest to pension schemes among the most active population groups.

Operating performance of the fund Customer base increase

In 2011, 14,000 new customers entrusted their 2nd Pillar pension accounts to the fund as compared to 8,060 in 2010.

The total customer base of the fund reached 122,000 people, including over 80,000 2nd Pillar accounts and 41,000 3rd Pillar accounts.

The number of corporate accounts reached 126, represented by major Russian and international players, leaders in their respective industries.

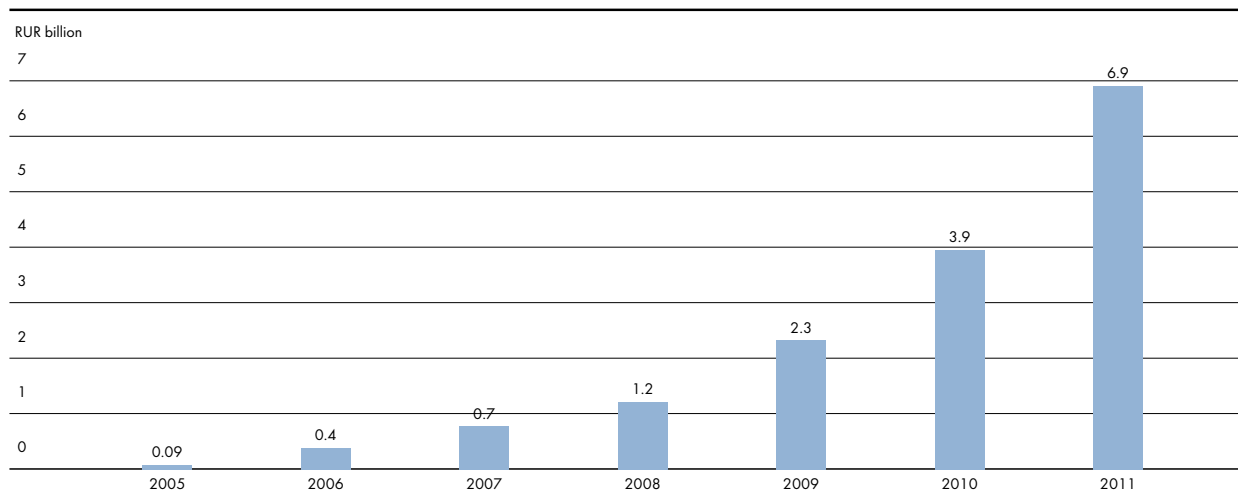
Quality of customer base

For many years, the fund has remained the leader among non-captive NPFs with 1,000+ participants in terms of average 2nd Pillar account balance.

Growing assets under management

As of the end of 2011, the aggregate assets under management exceeded RUB 6.9 billion, growing more than 1.7 times over the year.

Assets under management



Source: Raiffeisenbank

Ratings

- In 2011, the National Rating Agency confirmed the AA rating (very high reliability – second level) assigned to the fund earlier;
- In 2011, the Expert RA Rating Agency upgraded the Fund's rating to A+ (very high reliability level).

As of October 1, 2011, out of 149 Russian non-state pension funds NPF Raiffeisen ranked:

- 1st by in terms of pension savings held in mandatory pension insurance personal accounts among the major NPFs: RUB 84 134 per person;
- 18th by 2nd pillar assets under management: RUB 4,039,348.48 thousand;
- 23rd by 3rd pillar assets under management: RUB 2,201,156 thousand;

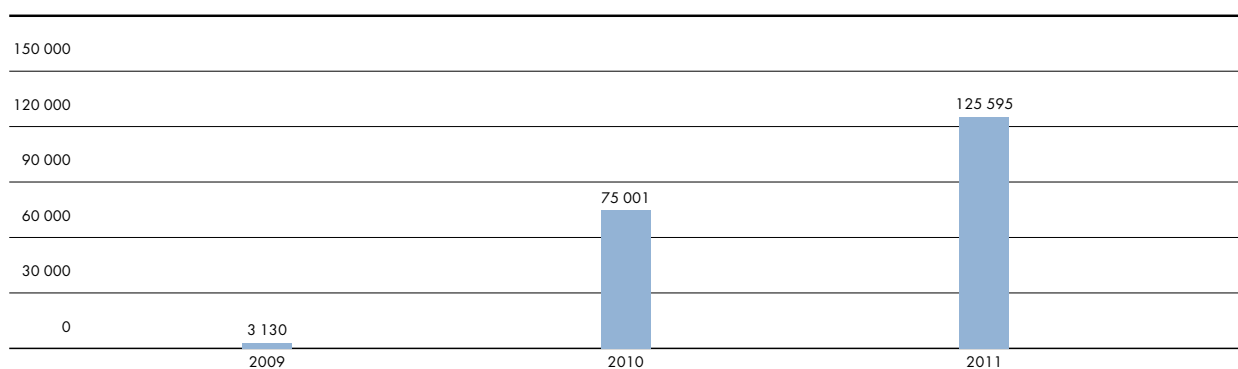
Raiffeisen NPF remains one of the few market players to provide services both in b2c (2nd and 3rd pillar products) and b2b segments (administration of corporate pension plans).

Thanks to the distribution system based on cooperation with ZAO Raiffeisenbank, the fund manages to maintain high standards of sales performance and customer servicing.

Raiffeisen Life Insurance Company LLC

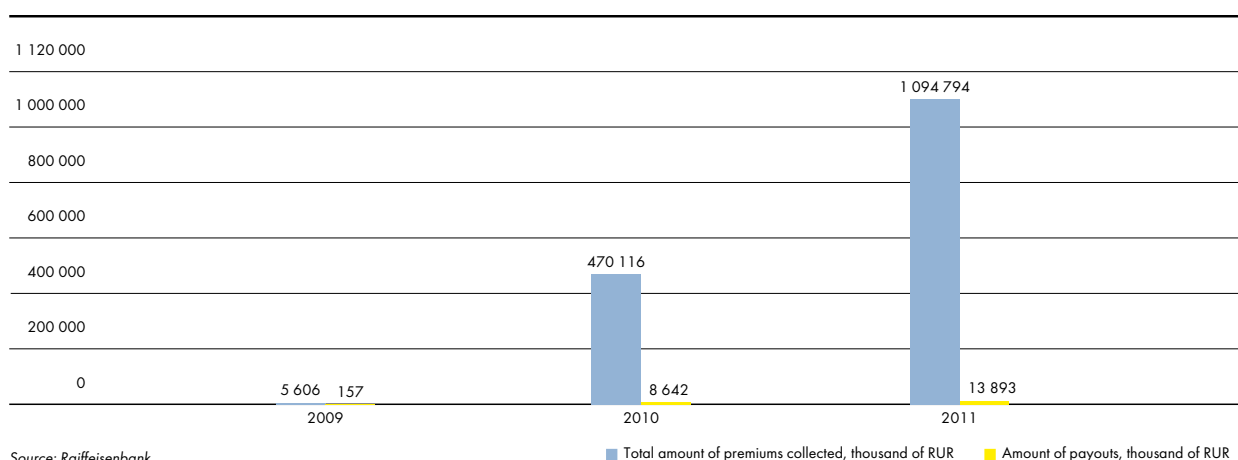
In 2011, Raiffeisen Life Insurance Company LLC maintained the strong pace of expansion set in 2010. In the scope of savings and financial protection programmes, the company offers a wide range of services in the field of banking insurance for Raiffeisenbank clients in all retail segments.

Cumulative number of clients, 2009–2011



Source: Raiffeisenbank

Raiffeisen Life premiums and payouts percentage breakdown, 2009–2011

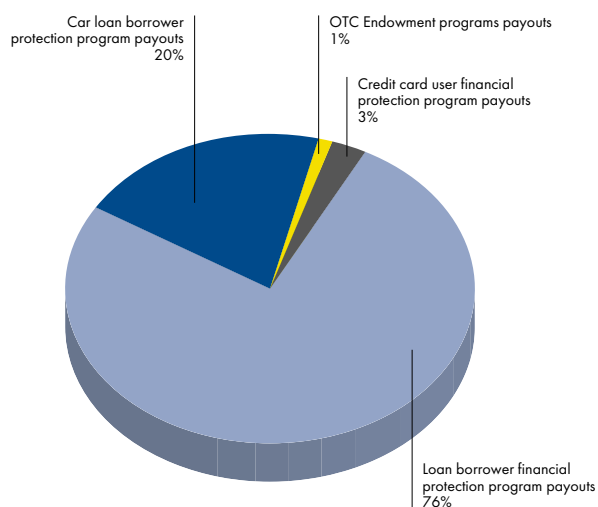


Source: Raiffeisenbank

In 2011, Raiffeisen Life increased its client base by more than 50 000 people, and as of December 31, 2011, the company had about 125 000 clients. The amount of insurance premiums collected over the same period grew by almost 2.5 times.

In September 2011, Raiffeisen Life, with prior permission from the insurance supervision authority raised its authorized share capital four-fold. The amount of authorized capital increased from RUR 60 mln to RUR 240 mln through additional capital contributions from the existing equity partners without any changes in partners' shares: 75% of authorized capital is owned by "UNIQA International Beteiligungs-Verwaltungs GmbH", 25% - by ZAO "Raiffeisenbank". The abovementioned amendments were registered by Moscow Inter-district Inspectorate №46 of the Federal Tax Service. Therefore the amount of authorized capital complies with the new Minimum Authorized Share Capital requirements of the Law «On insurance business in the Russian Federation» effective from January 1, 2012.

Raiffeisen Life payouts percentage breakdown by type of life insurance, 2009–2011 *



Source: Raiffeisenbank

* On the basis of insurance payments

With 3.5% of the Russian life insurance market Raiffeisen Life ranks 10th among the top life insurance companies in the country, according to the Federal Insurance Supervisory Authority (FSSN) data for 12 months of 2011. In 2011, the company made insurance payouts across all life insurance areas to 130 clients and held 31th position in terms of payouts in the general rating of life insurers.

Raiffeisen Life Insurance Company strives to achieve the highest level of customer satisfaction among Raiffeisenbank clients in the field of life insurance and continues to improve its services.

During 2010-2011, Raiffeisen Life evolved from a market newcomer to a fully-functioning dynamic life insurance company with a level of efficiency and business processes near the highest Russian and international standards.

Total amount of premiums collected in 2011, RUR	1 094 793 800
Number of clients as of December 31, 2011 (YTD figure)	125 595
Number of payouts in 2011	130
Total amount of payouts in 2011, RUR	13 892 545
Rating according to www.fssn.ru, the official web site of the Federal Insurance Supervisory Authority	10th place (YTD as of December 31, 2011)

Rating of Raiffeisen Life Insurance Company on life insurance premiums collected by regions. (YTD figures as of December 31, 2011)

Nº	Region	Amount of premiums collected Raiffeisen Life Insurance Company LLC, YTD figures as of December 31, 2011 (thousand of RUR)	Share of Raiffeisen Life Insurance charges in the total life insurance market charges	Raiffeisen Life Insurance Company LLC ranking	Cumulative revenues, YTD figures as of December 31, 2011 (thousand of RUR)
1	Moscow	639 802	5,32%	6	12 033 759
2	Samara region	4 932	0,56%	7	872 670
3	The Republic of Tatarstan	8 904	1,04%	11	856 118
4	St. Petersburg	86 661	12,30%	5	704 343
5	Saratov region	291	0,05%	17	588 439
6	Tyumen region	5 350	0,98%	11	548 796
7	Rostov region	889	0,19%	17	467 826
8	Republic of Bashkortostan	526	0,12%	14	457 417
9	Chelyabinsk region	2 657	0,70%	12	380 795
10	Nizhny Novgorod region	6 559	1,74%	10	376 288

ALEXANDER GOLOVIN

1863 – 1930

A Russian painter, stage designer and graphic artist, he actively participated in the artistic association "World of Art." He was engaged in interior and furniture design, and worked on the design of the Russian pavilion at the World Exhibition in Paris in 1900. Like many famous Art Nouveau decorators, Golovin was closely connected with the theatre and designed the scenography and costumes for a variety of outstanding performances. At the turn of the century, he provided the colourful scenic design for several opera productions at the Bolshoy, Mariinsky and Alexandrinsky Theatres.



Alexander Golovin

Self-portrait

1919

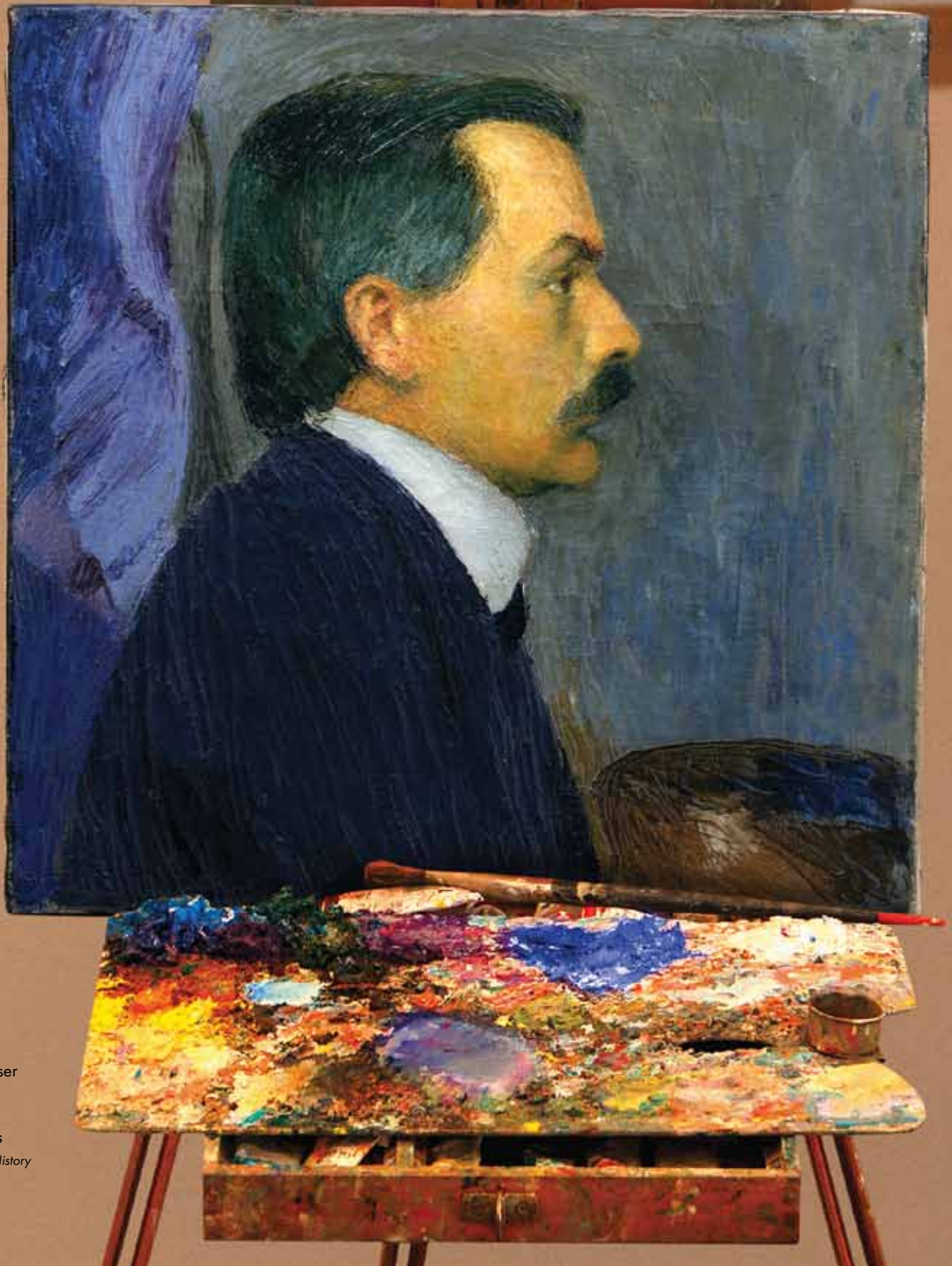
Canvas, tempera, pastel

The Tretyakov State Gallery
Moscow

KOLOMAN MOSER

1868 – 1918

Austrian painter and graphic artist, a standout exponent of Austrian Art Nouveau and one of the founders of the Vienna Secession movement – a renowned and creative union of famous modernist artists. Moser had an extremely wide range of creative interests: from painting and graphics, to set design and decorative art. His work in industrial design was widely known: furniture, glass and ceramics, patterns for textiles. As a graphic designer, Moser was engaged in designing, posters, magazine covers and postage stamps.



Koloman Moser
Self-portrait
1910
Oil on canvas
Museum of Arts History
Vienna

Corporate Responsibility

ZAO Raiffeisenbank, as well as all members of the RBI Group, has consistently focused on corporate responsibility programmes. The bank's corporate responsibility is based on the civic-mindedness of employees and commitment of every employee to contribute to sustainable social development.

Business transparency

Openness and transparency in cooperation with partners, clients, staff and authorities is the key priority of Raiffeisenbank. The bank discloses all details of activity and strictly observes the norms and requirements of Russian law.

A responsible employer

Raiffeisenbank is a responsible employer, maintaining a healthy working environment, offering appropriate benefits and competitive compensation. The bank maintains and constantly updates employee training and development programmes. In line with the commitment to ensure social protection for employees, Raiffeisenbank has established its own corporate pension programme.

Support of vulnerable social groups and participation in projects aimed at sustainable social development

Charitable mission of the bank:

- offering assistance for those groups in need who get the least support due to established stereotypes;
- involving employees in charitable activities;
- refusing any benefits from advertising opportunities connected with charitable activities.

Cultural sponsorship mission of the bank:

- supporting initiatives toward unifying the cultural environment between Russia and Europe
- supporting innovative projects with a high level of organisation and great importance for the development of culture and society
- supporting initiatives to create the most advantageous image for the bank

Charitable Programmes

In 2011, Raiffeisenbank's key charitable initiatives included aid for the disabled of all ages, as well as social programmes for orphans.

In 2011, Raiffeisenbank continued to cooperate with the Russian Aid Fund established by the daily Russian newspaper Kommersant Publishing House. The Fund provides assistance to children in need of expensive therapy, acting exclusively as an intermediary between sponsors and those who need help rather than disbursing funds directly. An internal charitable programme Helping Together! was implemented in partnership with the Russian Aid Fund with the participation of bank employees.

In 2011, Raiffeisenbank once again supported Perspektiva, the Regional Public Union of the Disabled People (ROOI). Perspektiva protects the rights of the disabled people and assists in employment, as well as in other areas.

For a number of years, Raiffeisenbank has also provided assistance to the Illustrated Books for Small Blind Children Foundation; in 2011 we supported this organisation once again because we understand the importance of help for children with varying degrees of disability.

In 2011, Raiffeisenbank co-sponsored two events for physically-challenged athletes: the Alexander Popov Cup open swimming tournament, which was opened to all categories of the disabled, and the Moscow Mayor's Open Cup in seated volleyball for people with impaired motor systems.

Raiffeisenbank corporate teams participated in the Sports for Good events sponsored by the Downside Up Foundation to support children with Down's syndrome. The events raised funds for early assistance programmes for these children in Russia.

Once again Raiffeisenbank supported the SOS Children's Villages organisation and paid all maintenance costs for a house in the village of Tomilino. SOS Children's Villages is an international charitable organisation operating in 133 countries worldwide. For more than 60 years, the organisation has cared for children who have lost their parents as well as those whose parents are unable to care for them. In Russia more than 1300 children in St. Petersburg, Vologda, Pskov, Murmansk, Orlov and Moscow Regions are cared for by this organisation.

Raiffeisenbank also holds regular charity events in regional centres. Raiffeisenbank employees were united in supporting the All-Russian campaign for the International Day of the Disabled. On December 3, 2011, bank employees wore white ribbons to demonstrate their support for people in difficult situations.

Moreover, in 2011, the bank introduced a system to individually review fines and penalties for clients in distressed situations.

Cultural initiatives

Raiffeisenbank contributes to projects aimed at sustainable social development. One major project supported last year was the International Chekhov Theatre Festival. Thanks to Raiffeisenbank, Russian spectators saw the masterpieces of foreign culture.

The biggest exhibition of contemporary Austrian art, «Austria, davaj!» was held in Moscow with the support of Raiffeisenbank. This was the first exhibition of contemporary Austrian art on a large scale. The project brought together the most popular contemporary Austrian artists, sculptors, photographers and designers.