



MOSCOW
EXCHANGE

13 Apr 2015

DMA TO THE RUSSIAN MARKET

Why AO Raiffeisenbank?

Part of European banking group

Raiffeisenbank AO is the Russian subsidiary of Raiffeisen Bank International AG

Stable and reliable partner

Raiffeisenbank AO (Fitch "**BBB-**"; Moody's "**Ba2**") – one of the highest credit ratings in the Russian banking system; ranked 14th among the Russian banks in terms of assets in 2016

Single point of access to MOEX

Access to all main MOEX markets via Raiffeisenbank: Equities, Bonds, Derivatives (FORTS), FX

Advanced technology, Low latency

The Bank offers flexible options of technological, operational set-up and connectivity suitable for the most demanding clients such as HFT

All services under one roof

Dealer, brokerage, custody and banking licenses contribute to the bank's rich liquidity and variety of services

FX settlement

Option to settle Clients' trades in USD and EUR

Dedicated Sales Team

Instant support in onboarding and day-to-day trading by the Bank's Sales team

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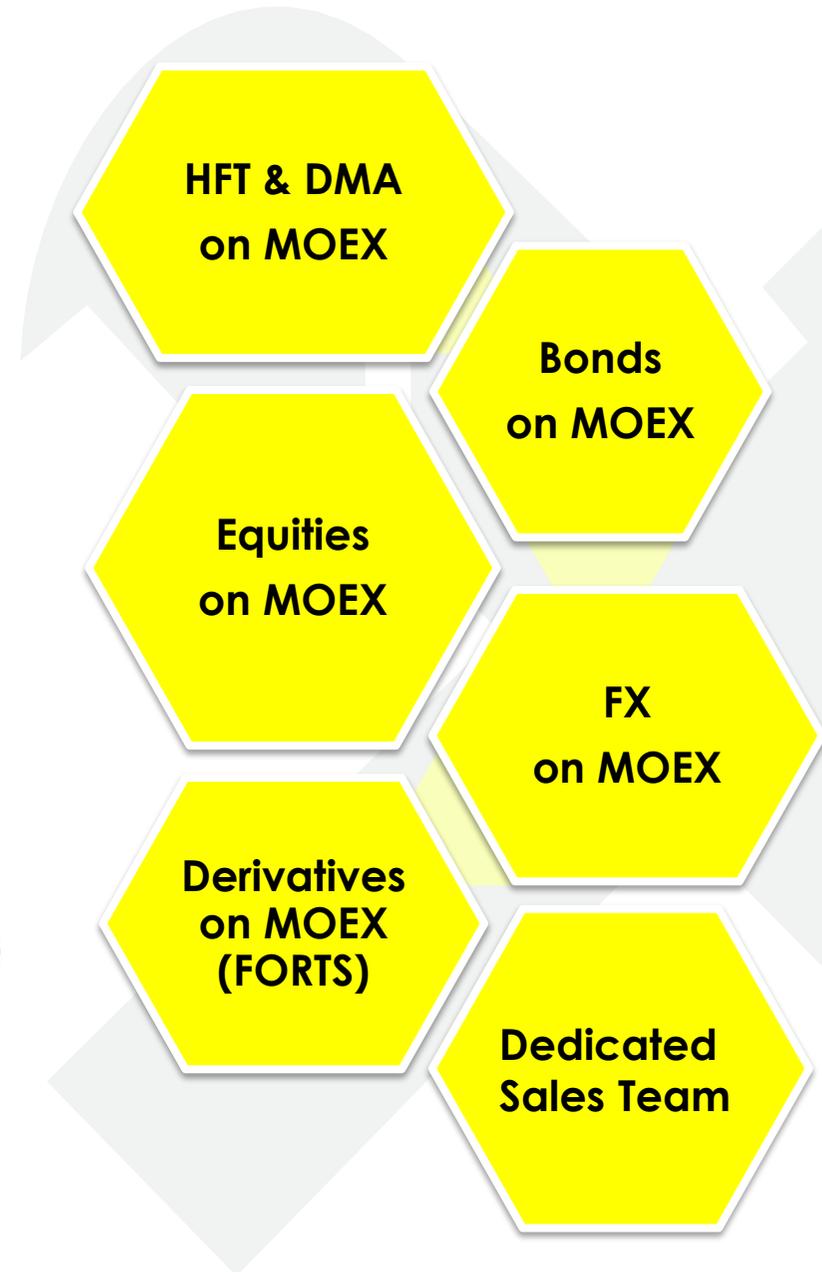
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Brokerage Services: Wide opportunities in Russia

HFT, DMA and **Care order** flow execution on
all main MOEX markets:

- **Equities**
- **Bonds** (Govt and Corp Bonds)
- **Derivatives** (FORTS)
- **FX** market
- **Low latency** access to **Main MOEX Trading modes**
(equities, bonds, futures, FX)
- Electronic access to **MOEX negotiated deals modes**
- Flexibility in **order accepting technology**:
FIX, Bloomberg, Quik, Fidessa, Voice orders
- Settlements in **different currencies** (RUB, USD, EUR, etc.)
- Settlements through **Euroclear accounts**
- **High efficiency** in Care orders execution: large client
base and **dedicated Sales Team** of 4 people



Trading technology solutions – low latency access

High Frequency Trading

Our infrastructure allows for low latency access to the Moscow Exchange enabling clients to implement HFT strategies

Point of presence in London

We offer cross-connection to our servers in the London datacentres: InterXion and LD4

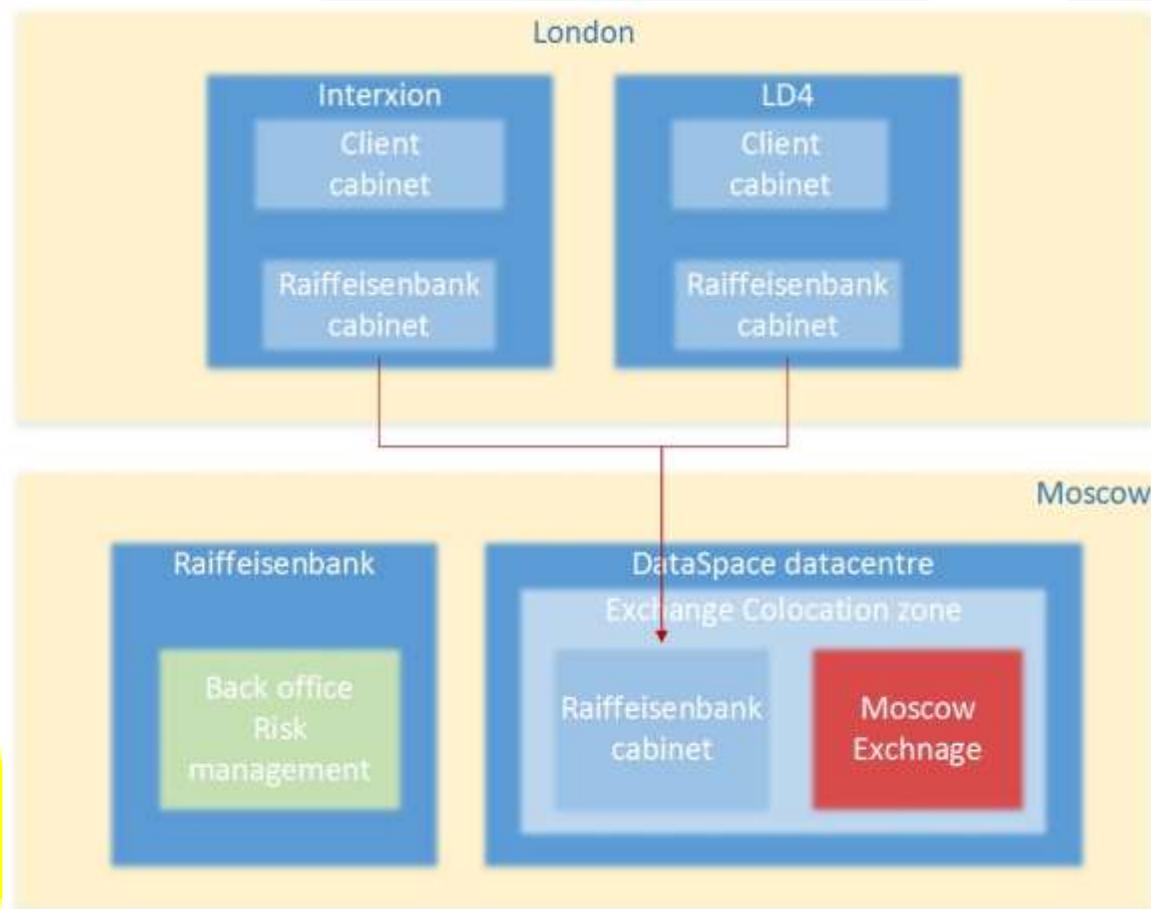
Co-location

Our Clients can co-locate their equipment in our server racks at the Moscow Exchange or in our racks in London

Sponsored Market Access

Our clients can connect to the Moscow Exchange directly, bypassing our technological infrastructure. We control the client positions and risk without adding extra delay in order procession

Approximate set-up time: 2 months



Trading technology solutions - Bloomberg terminal

Easy set-up

- Client submits Enablement requests directly via Bloomberg: EMSX (for equities), TSOX (for bonds trading), or FXRE (for FX)

Simple workflow

- Enablement and all configuration are performed on our side within 3 Business Days
- Orders are placed via the same Bloomberg functions: EMSX (for equities), TSOX (for bonds), or FXGO (for FX)

Control your position in real time

- Bond trades done through TSOX can feed the client's TOMS books to allow for inventory monitoring and position keeping
- Equity trades done through EMSX can feed PORT portfolios

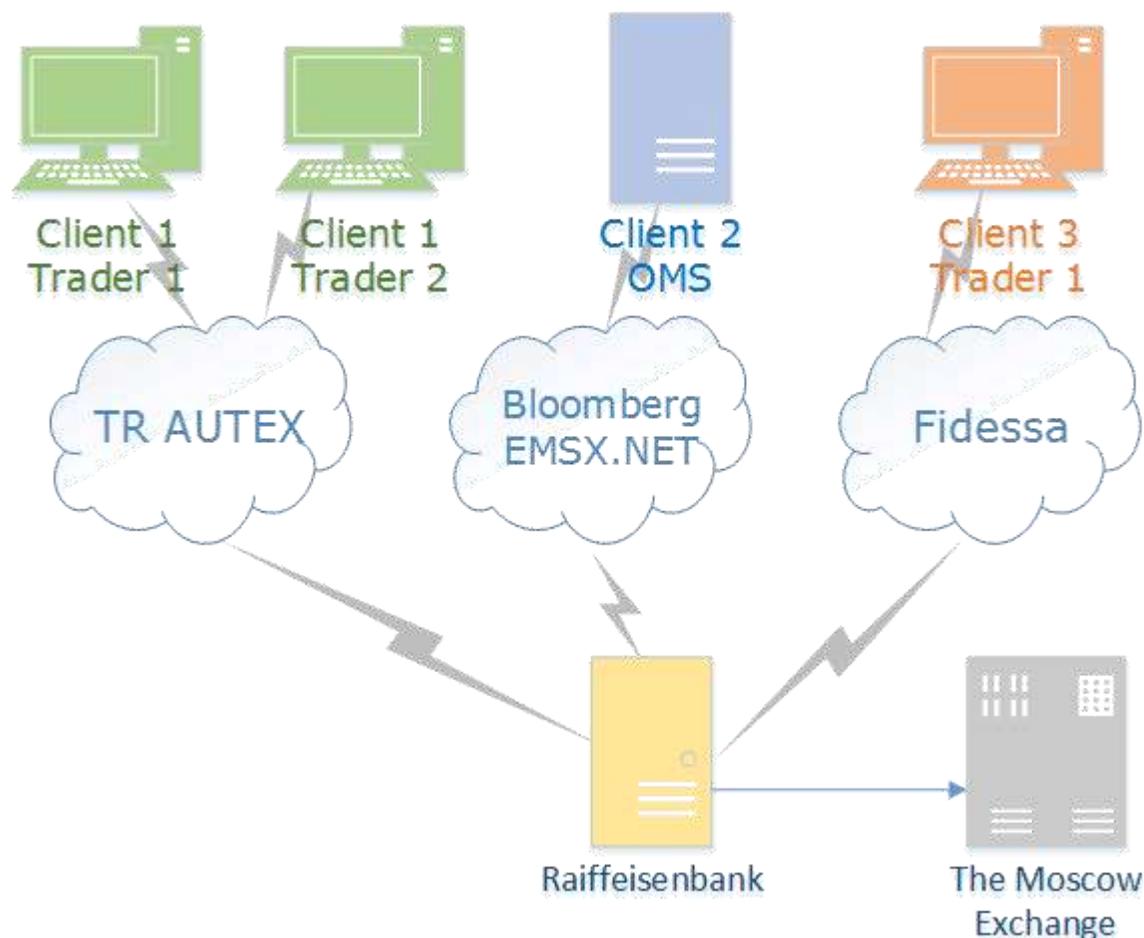
No extra cost

- The above mentioned systems are free for all Bloomberg users, i.e. no extra fee is charged for using EMSX, TSOX, FXGO or PORT.

Approximate set-up time: 1 week

Trading technology solutions – TR Autex, Bloomberg EMSX.net, Fidessa

For the Clients already connected to **TR AUTEX**, **Bloomberg EMSX.NET** or **Fidessa** networks, it is especially easy to establish connection with Raiffeisenbank and save costs on implementing complex integrations



Quick setup

Various and flexible connection options

The best choice for the Clients with existing connections to these networks

No significant impact on the existing integrations with back-office systems

Approximate set-up time: 1 month

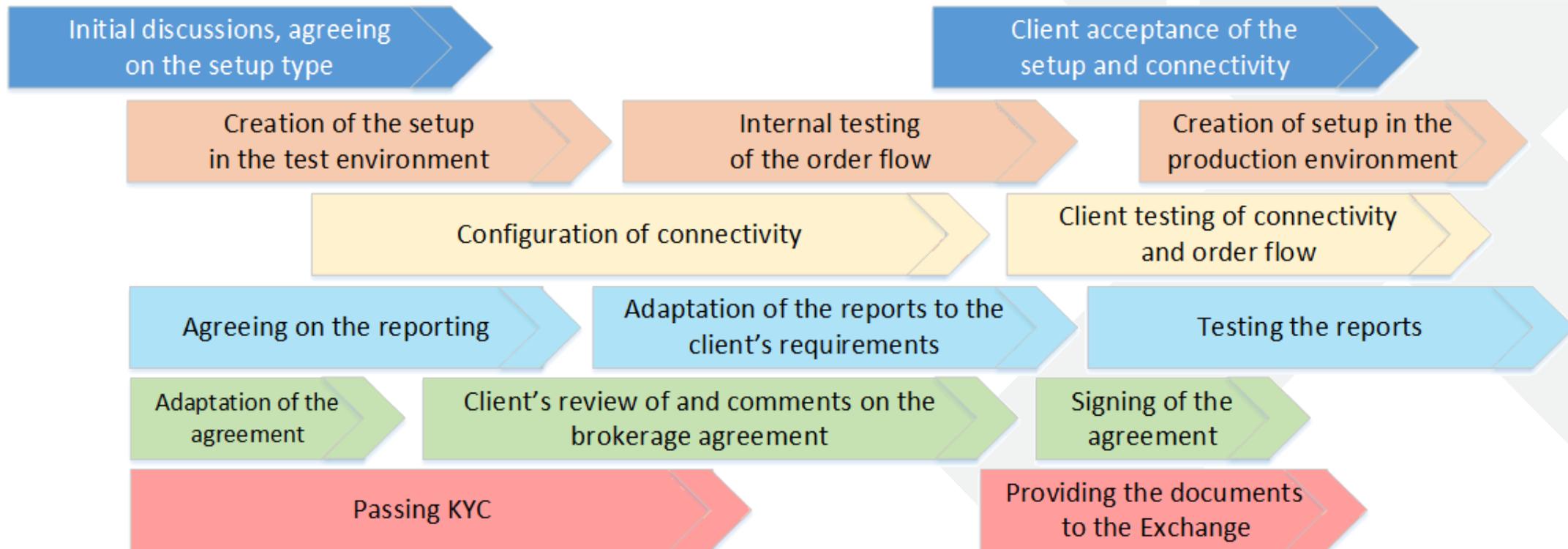
Smooth onboarding

Agreements

KYC

Technological Integration

- Client reviews and signs our Brokerage Agreement
- We are ready to offer our custody services as well
- KYC-processes are paralleled
- We offer flexibility in negotiating agreement terms with the goal to consider all Client requirements
- Connectivity and technological integration is run in parallel with all other processes



Settlement & Custody

- Clients can settle their trades in RUB, USD and EUR
- Ability to access our FX liquidity via our eFX flows/platform
- Direct cash transfers in and out the Moscow Exchange accounts of Brokerage Clients
- Securities safe-keeping and settlement via our Custody or Euroclear
- Full range of custody and funds administration services
- Account operator/trustee of the Clients custody account in the Russian CSD/other custodians
- End-of-day report files in different formats are generated and sent to clients

Raiffeisen: the group globally

Austrian banking group with 150 years history and CEE presence of over 25 years

Ratings: Raiffeisen Bank International AG (Austrian head office) – S&P “**BBB**”, Moody’s “**Baa2**”; AO Raiffeisenbank (Russia) – Fitch “**BBB-**”, Moody’s “**Ba2**”

Leading regional player covering 16 CEE/CIS markets via local banks

Reliable partner for approximately 15 Mio. customers (2.5 Mio. in Russia)

Listing on the Vienna Stock Exchange in 2005

-  Headquarters and Network Banks
-  Branches, Representative Offices and other Subsidiaries



Contacts

Raiffeisen team is always available on all issues regarding onboarding, support in everyday activities, connection and technology.

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